

# GÉANT 2020 IaaS+ Framework Buyer's Guide

This Buyers Guide is an instruction on how to use the GÉANT cloud services from the GÉANT 2020 IaaS+ Framework Agreement, compliant with EU public procurement rules.

The information provided with this document has been verified with your National Research and Education Network (NREN) as meeting the procurement and legal requirements of your country. Your institution may have additional local procurement and/or legal requirements which you still need to verify with the appropriate procurement contacts within your organization (section 4).

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### 1. Scope of the framework

GÉANT carried out a European wide Framework Procurement for

- Infrastructure as a Service (IaaS),
- Platform as a Service (PaaS) and
- Software as a Service (SaaS)

Your local NREN, GARR has played a key role in validating the framework process and deciding on the appropriate procurement mechanism to be used for your country. Each NREN itself has decided to take one of the following roles:

1. *Underwriter*: Use the IaaS services is available through the NREN.
2. *Referrer*: The user acquires and uses the IaaS services directly from the Suppliers.

GARR has chosen to be a Referrer which means that GARR will act as intermediary between the supplier and your institution as a user by making the framework agreements available in Italy.

### 2. Awarding procedure

A Customer (i.e. NREN or institution) who is planning to sign a call-off contract must go through the awarding procedure to close the procurement activity and be compliant with public procurement law:

- Direct award (also known as direct call-off);
- Desktop mini-competition (also known as desktop evaluation);
- Regular mini-competition (also known as mini-competition).

For more information about the awarding procedure please check the [2020 IaaS+ Framework Agreement: A Guide to Using the framework](#) or contact your local NREN representative ( contact details are available in Section 5).

Your CSDM will give you access to specific documents are tools that can help you go the awarding procedure.

### **3. Duration of the Framework**

The provider can be selected from the list of vendors available for Italy (Lot 20) any time between 01/12/2020 and 30/11/2024. Each call off contract may be up to a duration of 4 years. The discounts offered by some providers expire less than four years from the last possible contract date of 30/11/2024.

### **4. Guide to the Framework Documents**

The following is a summary description of the vendor specific procurement documents available to you (on a confidential basis):

- The Framework Agreement: The Framework Agreement is the overall contract signed with the Cloud Service Provider or their Reseller. This is the master document available in Word and PDF (for signed version) and includes a number of separate schedules that are also listed below.
- Scope of Services: This document outlines the products and services offered by the Cloud Service Provider.
- Pricing Information: This document provides details on vendor pricing.
- Call Off agreement: This is the agreement between your institution and the Cloud Service provider.

### **5. Contact details**

GARR has chosen to be a Referrer with no referrer fee.

For more details on how to purchase cloud services through the GEANT Framework Agreement, please contact GARR to receive more information about the procurement procedure.

GARR GEANT Cloud Service Delivery Manager at [ocre@garr.it](mailto:ocre@garr.it).

Awarded suppliers:

- AWS TI Sparkle
- Azure SoftwareONE NL
- Exoscale VSHN AG
- GCP Sparkle
- IBM SoftwareONE NL
- OIP Blue Safespring AB
- OIP CloudFerro sp. z o.o.
- OIP CloudSigma AG
- OIP CSI Piemonte
- OIP OVHcloud
- OIP Orange NL
- OIP Setcor d.o.o.
- OIP T-Systems
- Oracle Quistor Enterprises B.V.